



INDIAN INSTITUTE OF BANKING & FINANCE

(ISO 21001:2018 Certified)

PROFESSIONAL DEVELOPMENT CENTRE LUCKNOW

“LEADERSHIP DEVELOPMENT PROGRAMME FOR EXECUTIVES”

In **PHYSICAL/ONLINE MODE**

From 28th to 30th May 2026



LEADERSHIP

“Individual participant can also register for the programme at their own cost”

Programme Coordinator: Mr. Abhay Kumar, Mr. Udit Negi

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“LEADERSHIP DEVELOPMENT PROGRAMME FOR EXECUTIVES”

BACKGROUND

The Indian Institute of Banking & Finance (IIBF) is a professional body founded in 1928, now in its 97th year of service to the banking fraternity in India, has always strived to pursue its mission of developing professionally competent bankers and financial services professionals. The flagship courses of the Institute, JAIIB and CAIIB and RBI mandated capacity building courses in the specialized domains of Treasury, Credit Management, Risk Management, Foreign Exchange and Accounting & Audit are presently offered to Banking & Finance professionals. Indian Institute of Banking & Finance is an ISO 21001:2018 Certified Institute.

The Institute has also been focusing on developing customised Certifications for banks for upskilling and cross skilling of Bankers, depending on the knowledge and skill-gap identified in consultation with the bank itself. Also Diploma and Certification courses are offered to upgrade the competencies of the Banking and Finance Professionals in specialized fields like Credit Management, MSME, Compliance, KYC/AML, Digital Banking, Cyber Security, Advance Wealth Management, Risk Management, NPA Management etc.

IIBF also has state-of-the-art training facilities at its Leadership Centre at Mumbai. It also has six Professional Development Centres (PDCs) at Chennai, Delhi, Kolkata, Mumbai, Guwahati & Lucknow conducting training sessions in virtual mode and physical training classes, covering all topics related to banking & Finance.

PURPOSE

Leadership in banking today goes beyond administrative control and it is about guiding teams with clarity, purpose, and vision. Effective leaders inspire trust, foster collaboration, and create an environment where individuals can perform to their full potential. They must be able to influence their teams positively while ensuring that organizational objectives are met efficiently. Given the limited availability of experienced mentors, it becomes essential to consciously develop leadership capabilities among young banking professionals. Leadership is not an inherent trait alone; it is a skill that can be cultivated through learning, reflection, and practice. “The single biggest way to impact an organization is to focus on Leadership Development” and as highlighted by management thinkers like John C. Maxwell, ‘leadership focuses on choosing the right direction, while management ensures effective execution’.

For branch leaders, this means balancing operational efficiency with strategic thinking. They must understand their team members, leverage their strengths, and communicate effectively to build alignment and motivation. Strong communication remains one of the most powerful tools for influencing people and driving performance.

Ultimately, the goal of leadership development in banking is to equip professionals with the ability to navigate change, make sound decisions, and build resilient, high-performing teams. By doing so, they contribute not only to the success of their branches but also to the broader growth and stability of the banking system and the economy.

CONTENT OVERVIEW

- Knowing yourself as a Leader
- Self-management for professional excellence
- Mindset for success
- Effective Communication for Influence
- Working with people effectively
- Essentials of leadership practice
- Balancing professional and personal priorities
- Driving results through alignment
- Conflict Resolution
- Team building & management
- Decision making and problem solving

METHODOLOGY

Lecture sessions, real case studies, classroom exercise, discussions & sharing of experiences by industry experts/ practicing professionals.

TARGET GROUP

Executives working in Branches/ Regional/ Zonal Offices.

DURATION

3 Days: 28th to 30th May 2026

Timings: 9:30 AM to 5:30 PM

FEES

Physical training: Rs. 10,500/- per participant plus GST @ 18% (Rs. 1890/-) aggregating to **Rs. 12,390/- (Rs. Twelve Thousand Three Hundred Ninety Only)**. Accommodation (if required) will be provided to participants at actual cost.

Online training: Rs. 7500/- per participant plus GST @ 18% (Rs. 1350/-) aggregating to **Rs. 8,850/- (Rs. Eight Thousand Eight Hundred Fifty Only)**(In case of TDS deduction, please send us TDS certificate).

Programme fees may be remitted to the credit of Institute's account as given below:

- **Bank, Branch:** State Bank of India, Vidya Vihar (West), Mumbai
- Account No: 37067835430 IFSC code: SBIN0011710
- (PAN No: AAATT3309D and GST No. 09AAATT3309D1ZQ)

(Kindly provide your GST Number in the nomination letter to facilitate raising of invoice)



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NOMINATION FORM FOR ORGANIZATION NOMINATING THE PARTICIPANTS

Programme title: “LEADERSHIP DEVELOPMENT PROGRAMME FOR EXECUTIVES”

Date: 28th to 30th May 2026

Programme type: Physical/ Online Mode

Details of nominee(s):

Sr.	Name	Designation	Phone (whatsapp)	Email	Training mode (Physical/ Online)

Name of Bank/FI: _____

Address: _____

GST Details of nominating Bank/FI: _____

Name. Designation of nominating official: _____, _____ **Phone No.** _____

Email: _____

For nominations, please email the above details to **head-pdclko@iibf.org.in** and **se.pdclko1@iibf.org.in**

Fees:

- **Physical training:** Rs. 10,500/- per participant plus GST @ 18% (Rs. 1890/-) aggregating to **Rs. 12,390/- (Rs. Twelve Thousand Three Hundred Ninety Only)**. Accommodation (if required) will be provided to participants at actual cost.
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- **Account No:** 37067835430 **IFSC code:** SBIN0011710
- **PAN No:** AAATT3309D and **GST No:** 09AAATT3309D1ZQ

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For nominations/ enquiries, please contact: Mr. Abhay Kumar, Mr. Udit Negi, Mobile:
9340666010, 8077847373

Email: head-pdclko@iibf.org.in; se.pdclko1@iibf.org.in



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NOMINATION FORM FOR SELF SPONSORED CANDIDATES

Programme title: “LEADERSHIP DEVELOPMENT PROGRAMME FOR EXECUTIVES”

Date: 28th to 30th May 2026

Programme type: Physical/ Online Mode

Details of nomination:

Sr.	Name	Designation	Phone (whatsapp)	Email	Training mode (physical/ online)

Name of Bank/FI employed with: _____

Address of Bank/FI: _____

UTR No. with date of payment: _____

For nominations, please email the above details to **head-pdclko@iibf.org.in** and **se.pdclko1@iibf.org.in**

Fees: Physical training: Rs. 10,500/- per participant plus GST @ 18% (Rs. 1890/-) aggregating to **Rs. 12,390/- (Rs. Twelve Thousand Three Hundred Ninety Only)**. Accommodation (if required) will be provided to participants at actual cost.

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- **PAN No:** AAATT3309D and **GST No:** 09AAATT3309D1ZQ

(Kindly provide your GST Number in the nomination letter to facilitate raising of invoice)

For nominations/ enquiries, please contact: Mr. Abhay Kumar, Mr. Udit Negi, Mobile:
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