



INDIAN INSTITUTE OF BANKING & FINANCE

(ISO 9001:2015 Certified)

“DEVELOPMENT OF LEADERSHIP AND SOFT SKILLS FOR BRANCH MANAGERS”

(For Public & Private Sector Banks, RRBs, SFBs, Cooperative Banks)

From 9th to 11th May 2023



“Individual participant can also register for the programme at their own cost”

*Program Co-ordinaor: Mr Aman Dhar
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**Indian Institute of Banking & Finance,
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NEW DELHI-110 016

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“DEVELOPMENT OF LEADERSHIP AND SOFT SKILLS FOR BRANCH MANAGERS”

BACKGROUND

During its 95 years of service, IIBF has emerged as a premier institute in the banking industry. Considering the emerging requirements of the bankers in the dynamic environment, IIBF has been offering certification courses and training programmes to the banking professionals.

The training programs are designed in consultation with the industry experts and human resources personnel with an endeavour to address the skill gaps on a continuous basis. The regular offerings in varied areas prepare the banking professionals ahead of the impending change.

IIBF offers virtual training programmes for its Blended Certification courses and many other programmes to facilitate learning across the country.

IIBF also has state-of-the-art training facilities at its Leadership Centre at Mumbai. The four Professional Development Centres (PDCs) at Delhi, Chennai, Kolkata & Mumbai cater to the increasing demand for the focused training programmes.

PURPOSE

The Banking Industry is undergoing transformation at an unprecedented pace. A future ready bank needs to be financially, operationally, and organisationally resilient.

Organisations must have the capacity and resilience to protect themselves from adverse incidents and shield their balance sheets. To achieve organisational resilience, banks need to continuously evolve by standardising policies, processes, organisational culture and governance. They must also be flexible enough to encourage diverse ideas and innovations within the organisation.

The young banking professionals are getting immense opportunities to exhibit leadership skills at an early stage of their careers. They have to foresee the changes, adapt quickly to the requirements and guide the teams towards organisation goals in a time bound manner.

As management guru Mr. Peter Drucker has mentioned “Leadership must be learned and can be learned”.

The leadership is influencing people by providing purpose, direction, and motivation. And, the most effective means of influencing people is through communication.

CONTENT OVERVIEW

- ✚ Understanding Self
- ✚ Understanding Leadership
- ✚ Goal Setting (SMART - BHAG)
- ✚ Decision making and Problem solving skills
- ✚ Emotional Intelligence
- ✚ Customer Centric Approach
- ✚ Conflict Management & Negotiating Skills
- ✚ Work Life Balance
- ✚ Interpersonal Relationship
- ✚ Understanding Group Dynamics & Building cohesive teams at workplace
- ✚ Business Ethics

METHODOLOGY

Virtual (Online) interactive lectures, Case Studies, presentations and sharing of experiences on the Institute's licensed ZOOM Platform.

Live sessions by Faculty shall be conducted and participants can participate in the sessions from home or office using Laptop/Desktop.

Login details for accessing the sessions shall be shared on registered mail ids of participants 24/48 hours before the program.

TARGET GROUP

Managers/Team leaders in branches, departments.

DURATION

3 Days - From 9th to 11th May 2023. Timings 10:00 a.m. to 5.30 p.m.

FEES

Rs. 6,000/- (Rs. Six thousand only) per participant plus GST @18% (Rs.1080/-) aggregating to Rs. 7,080/- (In case of TDS deduction, please send us TDS certificate).

Programme fees may be remitted to the credit of Institute's account as given below:

- Name of the Bank branch: State Bank of India, Vidya Vihar(West),Mumbai
- Account no: 37067835430 IFSC code: SBIN0011710
- (PAN No: AAATT3309D and GST No. 07AAATT3309D2ZT)

(Kindly provide your GST Number in the nomination letter to facilitate raising of invoice)



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NOMINATION FORM FOR ORGANIZATION WHO NOMINATES THE PARTICIPANTS

Program title: “LEADERSHIP AND DEVELOPMENT OF SOFT SKILLS FOR BRANCH MANAGERS”

Date: 9th to 11th May 2023 (Tuesday-Thursday) Programme Type: Virtual (Online) mode

Details of nominee(s):

Sl. No	Name	Designation	Branch/Office	Contact No.	E-mail (PERSONAL MAIL ID)*	E-mail (OFFICIAL MAIL ID)*
1						
2						
3						

***LOGIN DETAILS OF THE PROGRAM SHALL BE SHARED ON PERSONAL MAIL ID OF NOMINEE.**

Name of Bank/ FI: _____

Address: _____

GST Details of Nominating Bank: _____

UTR Number and date of Fees remitted. -----

Phone of **Nominating** Official: -----E-Mail of **Nominating** Official: _____

Fees: Rs. 6,000/-per participant plus GST @18% aggregating to Rs.7080/- per participant (Rs Seven Thousands Eighty only) (In case of TDS deduction, please send us TDS certificate).

***Pl Contact: Mr. Aman Dhar, Mobile – 7488152733, 011-26532194/91
Email: je.trg3@iibf.org.in***



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NOMINATION FORM FOR SELF-SPONSORED CANDIDATES

Program title: “LEADERSHIP AND DEVELOPMENT OF SOFT SKILLS FOR BRANCH MANAGERS”

Date: 9th to 11th May 2023 (Tuesday-Thursday) Programme Type: Virtual (Online) mode

Details of nomination:

Sl. No	Name	Designation	Contact No. (Mobile)	Place of Posting	E-mail (PERSONAL)	UTR Number with Date of Payment
1						

Name of Bank/ FI employed with:

Address of Bank/FI employed with:

Fees: Rs.6,000/-per participant plus GST @18% aggregating to Rs.7080/- per participant (Rs Seven Thousands Eighty only) (In case of TDS deduction, please send us TDS certificate).

Programme fees may be remitted to the credit of Institute’s account as given below:

- Name of the Bank branch: State Bank of India, Vidya Vihar(West), Mumbai.
- Account no: 37067835430 IFSC code: SBIN0011710
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PI Contact: Mr. Aman Dhar, Mobile – 7488152733, 011-26532194/91