



<u>Sr.No</u>	<u>Bidders Query</u>	<u>IIBF Response</u>
1	The bidder should have a turnover of Rs . 5 crores or above during each year for the three completed financial years	No Change
2	Project completion report to be shared: We can share successfully executed PO & delivery challan against same.	Bidder must submit the successful executed Purchase Order and Installation Report from client along with the proposal
3	Cyberoam CR50ia device AMC (05-CRI-0501A-01): Since, above device is End of life, we would quote upgraded device XG 135 full guard with enhanced support.	Bidder may offer non-comprehensive AMC for Cyberoam CR50ia for a year, as IIBF is going to replace these items soon.
4	Billing software AMC for SMS 100i - 24online billing solution: Since, hardware against above billing software is End of life, we would propose upgraded device SMS 100ix & associated 100 licenses cost for same. If, you wish to procure only the hardware device, key for existing licenses needs to be shared with vendor. We will quote for both the options available.	Bidder may offer non-comprehensive AMC for SMS 100i - 24online billing solution for a year, as IIBF is going to replace these items soon.
5	Also, there are some parts which are exempted from Comprehensive AMC support provided for Desktops, laptops, printers, scanners & Wi-Fi devices, which we would share along with tender.	Bidder has to offer comprehensive maintenance services to all the items. However, in case if any spare parts for an item is not available in the market, such items may be dropped from the AMC on mutual consent



Amendment /changes done in the RFP:-

1. Clause no 17 Payment schedule for PCs and laptop (10% of payment against warranty period may be released against bank guarantee of equal amount)
2. Clause no 14 warranty (product shall carry 5 years comprehensive on-site warranty covering all the equipment's from the date of installation)
3. Change in the format of Annexure- V (a) Commercial Template for Item wise Charges

ANNEXURE – V(a)

Commercial Template for Item wise Charges

Sr.No	Particulars	Item Wise Charges
1	Total Charges for Supply, Installation and configuration of PCs and Laptop for 120 Nos (100 no's of PCs and 20 no's of Laptops) with 5 years Warranty	
2	Total AMC charges per Annum Charges for existing PCs, Laptops, Printers, Scanners and Wi-Fi Devices.	
3	Total Residence Engineer Charges per Annum	
4	(Less) Buy-Back Amount	

#The commercial prices are invited only for deciding the ceiling price for the purpose of conducting reverse auction. However, the Institute reserves the right to determine the ceiling price irrespective of what has been quoted by the bidders.

Yours faithfully,

Authorized Signatory

Name:

Designation:

Place:

Date:

Organization Seal



4. Change in the format of Annexure- V (b) Commercial Template for Total Charges (For the purpose of determining the ceiling price only)

Annexure – V(b)

Commercial Template for Total Charges

(For the purpose of determining the Ceiling Price only)

Sr.No	Particulars	Grand Total of all Items
1	Total Charges for Supply, Installation and configuration of PCs and Laptop for 120 Nos (100 no's of PCs and 20 no's of Laptops) with 5 years Warranty	
2	Total AMC charges per Annum Charges for existing PCs, Laptops, Printers, Scanners and Wi-Fi Devices.	
3	Total Residence Engineer Charges per Annum	
4	(Less) Buy-Back Cost	

#The commercials are invited only for deciding the ceiling price for the purpose of conducting reverse auction. However, the Institute reserves the right to determine the ceiling price irrespective of what has been quoted by the bidders.

The bidder who is successful in technical round and who offers lowest total price (through reverse auction) shall be declared as "L1" and project will be assigned to such bidder.

Yours faithfully,

Authorized Signatory

Name:

Designation:

Place:

Date:

Organization Seal