



# **INDIAN INSTITUTE OF BANKING & FINANCE**

**(ISO 9001:2015 Certified)**

**PROGRAMME on**

**“Recovery Management in Banks”**

**From**

**3<sup>rd</sup> to 5<sup>th</sup> August 2017 (3 days)**

**Venue:**

**Leadership Centre,  
Indian Institute of Banking & Finance,  
Kohinoor City, Commercial II, Tower 1, 3<sup>rd</sup> floor,  
Off LBS Marg, Kirol Road,  
Kurla (W), Mumbai – 400070.**

**Website: [www.iibf.org.in](http://www.iibf.org.in)**

## **Programme on “Recovery Management in Banks”**

### **Background**

During its 90 years of service, IIBF has emerged as a premier institute in banking and finance education. Along with its various Certification and Diploma programme, IIBF came into training activities in 2012, to increase capacity building in Banks. The training activity which was started at its Leadership Centre in Mumbai, have been expanded to the major cities and according to the requirement of Banks.

### **About the programme**

The Non-Performing loans of Banks continue to affect the health of banking system. The interest de-recognition and provision in stressed assets is eating away the profits in highly competitive environment. Even though, Banks have taken various measures to maintain the asset quality and to step up cash recovery, need has been felt to further step-up the efforts.

Looking into the challenge of Banks to train up more officials in the field of NPA Management, the Institute is organizing training programme on Recovery Management at regular intervals. The programmes held in the past, were found to be quite useful. Accordingly, the Institute is conducting its next Programme on Recovery Management from 3<sup>rd</sup> to 5<sup>th</sup> August 2017 (3 days) at Mumbai.

### **OBJECTIVES**

- To improve knowledge and skill in handling NPA Management function at Branches, administrative offices and at corporate office.
- To have comprehensive understanding covering the entire gamut of regulatory norms and legal framework
- To develop expertise in handling complex cases.
- To improve overall recovery culture in the organization

### **CONTENT OVERVIEW**

- RBI Guidelines on Income Recognition, Asset Classification, SMA, impact of NPA on profitability
- NPA - causes, symptoms and monitoring; Strategies for soft and hard accounts
- SARFAESI – rules & procedures, critical issues
- Recovery through DRT, discussion on various issues
- Insolvency and Bankruptcy Code 2015 – way forward
- OTS/ Lok Adalat, Negotiation Skills Development
- Sale of NPAs to ARC, critical issues, monitoring of sold accounts
- Supervision, follow-up, dealing with recovery agents, lawyers, valuers

## METHODOLOGY

The programme will be highly interactive based on lecture by in-house faculty and guest speakers from industry, case studies, group discussion, experience sharing etc.

## TARGET GROUP

Branch Heads and dealing officials of NPA concentrated Branches, Stressed Asset Recovery Branches, Officials of Recovery Department in Head Office & other administrative offices, Trainers

## DURATION: 3 days

3<sup>rd</sup> to 5<sup>th</sup> August 2017; Timing: 9.30 to 17.00 hrs.

## VENUE

Leadership Centre, Indian Institute of Banking & Finance,  
Kohinoor City, Commercial II, Tower 1, 3rd floor,  
Off LBS Margi, Kirol Road, Kurla (W), Mumbai – 400070.  
(Near Vidya Vihar Rly. Stn,)

## TRAINING FEE

Rs.10, 000 per participant plus GST @18%, (In case of TDS deduction, please send us TDS certificate). Programme fees may be remitted to the credit of Institute's account with Bank of Baroda, details of which are given below:

- ✓ Name of the Bank branch: Bank of Baroda, Kurla (West).
- ✓ Account no: 19750200000806 IFSC code: BARBOKURLAX(0 is zero)
- ✓ PAN No: AAATT3309D
- ✓ GST Provisional ID 27AAATT3309D1ZS for Maharashtra

## **The programme is Non residential.**

In case any participant requests Hotel accommodation, the Institute may arrange in Kohinoor Elite Hotel (within 5 minutes' walk from the Institute, contact no 022 61526152, 8879791094) at an all-inclusive price of Rs. 5500 per day plus taxes for double occupancy and Rs. 4,500 plus taxes for single occupancy. The rates are only for IIBF trainees and include breakfast, lunch, evening tea and dinner. Four hour internet and free laundry for four pieces of clothing is complimentary.

For further details and nomination please contact:

Mr.B.K.De, Joint Director (Faculty) & Programme Co-ordinator Phone: 022 2504 7014 Email: bidyut@iibf.org.in Mob. +91- 9833352774	Mr. S.Prabhakara, Joint Director (Training) Phone: 022 2504 7008 Email: prabhakara@iibf.org.in
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**NOMINATION FORM**

**Programme Title: “Recovery Management in Banks”**

Date: From 3<sup>rd</sup> to 5<sup>th</sup> August 2017 (3 days) at Mumbai

Programme Type: **Non Residential**

Timing: 09.30 to 17.00 hrs

Participants Nominated:

Sl. No	Name (Mr./Ms./Mrs.)	Designation	Branch/Office	Mobile No. and Land Line No.	E-mail
1					
2					
3					

Bank/ Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_ Pin Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

Fee: Rs.10, 000 per participant plus GST @18%, (In case of TDS deduction, please send us TDS certificate). Programme fees may be remitted thru NEFT to the credit of Institute’s account with Bank of Baroda, details of which are given below:

- Name of the Bank branch: Bank of Baroda, Kurla (West).
- Account no: 19750200000806 IFSC code: BARBOKURLAX(0 is zero)
- PAN No: AAATT3309D
- GST Provisional ID 27AAATT3309D1ZS for Maharashtra
- Kindly narrate: Programme name; date “from .....to”; number of participant

**Please send your nominations to:**

Mr.B.K.De, Joint Director (Faculty) & Programme Co-ordinator Phone: 022 2504 7014 Email: bidyut@iibf.org.in Mob. +91- 9833352774	Mr. S.Prabhakara,, Joint Director (Training) Phone: 022 2504 7008 Email: prabhakara@iibf.org.in
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