



**INDIAN INSTITUTE OF BANKING & FINANCE  
PROGRAMME**

**ON**

**“TRADE FINANCE”**



**From 14<sup>th</sup> to 16<sup>th</sup> September, 2017**

**Venue:**

**Indian Institute of Banking & Finance,  
Professional Development Centre, South Zone,  
94, Jawaharlal Nehru Road  
Vadapalani, Chennai-600 026  
Website: [www.iibf.org.in](http://www.iibf.org.in)**

**For Details & Nomination, please contact:**

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## **PROGRAMME ON “TRADE FINANCE”**

### **BACKGROUND**

During its 90 years of service, IIBF has emerged as a premier institute in Banking and Finance education. Considering the emerging requirements of the bankers in the ever changing dynamic environment, with a view to increase capacity building in Banking Sector, IIBF had started its training activities in the year 2012 for the bankers. Various training programmes are being conducted at its Professional Development Centres (PDCs) apart from the Leadership Centre in Mumbai to cater the requirements of banks. IIBF is having highly qualified and experienced resource persons in banking domain. All the faculties are associated with the Institute’s Training activities on regular basis.

### **PURPOSE**

Trade Finance is one of the traditional forms of bank finance in India. Many of the practices in trade finance have evolved over a period of time. In today’s global village scenario, facilitating payments for foods and services as well as for personal remittances in different currencies is one of the primary functions in banks. Due to remarkable increase in these transactions there is a huge demand for trained professionals in Trade Finance. In order to bridge the skill gap in the banking industry, IIBF has launched a three-day training programme on Trade Finance.

The programme takes the participants through a logical journey, right from getting conceptual clarity on various aspects of trade finance to understanding intricacies involving related forex transaction. This programme is unique as a trainee oriented program, with more emphasis on interactions, use of banking simulations, real life case studies and role play. Thus It envisages the participants to return to their work place with added confidence in handling Trade Finance.

### **OBJECTIVES**

- To enhance knowledge and skill in Trade Finance.
- To create awareness regarding needs of the sector.

- To have comprehensive understanding covering the entire gamut of International Trade
- To strengthen capacity building for handling proposals related to Trade Finance.

## **CONTENT OVERVIEW**

- Foreign Trade Policy for practicing bankers
- Role of ICC; Documentary Credit, UCPDC 600
- Rules of FEDAI, Forex Market, Risk Management; Hedging tools: Frauds in Forex transactions
- Regulatory guidelines on Pre/Post Shipment finance
- FEMA guidelines relating to Imports & Exports; Role of DGFT & Customs
- Role of ECGC

## **METHODOLOGY**

Case Studies, exercises, group discussions, presentations and sharing of experiences.

## **TARGET GROUP**

Officers working in Credit / Forex department of banks

## **DURATION**

From 14<sup>th</sup> to 16<sup>th</sup> September, 2017 (3 days).

## **VENUE**

Indian Institute of Banking & Finance,  
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94, Jawaharlal Nehru Road,  
Vadapalani, Chennai 600 026  
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## **FEE**

Rs. 10,000/-per participant plus GST@18% i.e. Rs. 1,800/- aggregating to Rs. 11,800/-  
(In case of TDS deduction, please send us TDS certificate)

Programme fee may be remitted to the credit of Institute's account with State Bank of India, details of which are given below:

**(PI Remit the amount only to the following Account)**

- **Name of the Bank branch: SBI, Vidya Vihar (West) Branch, Mumbai.**
- **Account no: Savings A/c 37067835882 IFSC code: SBIN0011710**
- **PAN No: AAATT3309D and GSTIN No. 33AAATT3309D2ZY**

**The programme is Non-residential.**

**Please send your nominations at the earliest to:**

<b>Mr. Thomas George</b> Zonal Head, PDC South Zone Phone: +91-11-2372 1429 Mobile: +91 8939356428 Email: thomas@iibf.org.in	<b>Mr. Vratesh Manjardekar</b> Junior Executive, South Zone Phone: +91- 44 -24728587 Mobile: +91 7838136460 Email: vratesh@iibf.org.in
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## INDIAN INSTITUTE OF BANKING & FINANCE

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Vadapalani, Chennai 600 026  
Website: [www.iibf.org.in](http://www.iibf.org.in)

### NOMINATION FORM

**Programme title: Programme on Trade Finance**

**Date: From: 14<sup>th</sup> to 16<sup>th</sup> September, 2017**

**Programme Type: Non-Residential**

#### **PARTICIPANTS NOMINATED:**

Sl. No	Name (Mr./Ms./Mrs.)	Designation	Branch /Office	Mobile No. and Land Line No.	E-mail
1					
2					
3					
4					

Bank/Organisation: \_\_\_\_\_

Address: \_\_\_\_\_

Pin Code: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ E-mail: \_\_\_\_\_

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