



**Indian
Institute Of
Banking & Finance**

ISO 9001 : 2008 Certified

ADVANCED MANAGEMENT PROGRAMME IN BANKING & FINANCE 2016-17

Enhancing Managerial Skills ...

- ☛ **Week End Programmes**
- ☛ **Executive Advancement**
- ☛ **Management Development Programme by IIM, Calcutta**

Vision:

**To be the premier Institute
for developing and nurturing
competent professionals
in banking and finance field**

Mission:

**To develop qualified and competent banking and
finance professionals through a process of education,
training, examination, consultancy, counseling &
continuing professional development programs**

About IIBF

Indian Institute of Banking & Finance (formerly Indian Institute of Bankers) was established on 30th April 1928 as a professional body of Banks and Financial Institutions in India on the initiatives of eminent bankers, businessmen and leading industrialists. Over the years, IIBF has become the premier Institute for developing and nurturing competent bankers and financial professionals in Banking & Finance, through a process of education, training, examination, research, consultancy and continuous professional development programmes.

Currently, the Institute has 710,000 individual members and over 600 institutional members. During the year 2014-15, over 400,000 candidates appeared for JAIB / CAIB / DB&F and other certificate / diploma examinations. ***The Institute is the largest of its kind in the world.***

The pedagogy of Distance Learning offered by the Institute comprises publishing specific courseware and work books, holding tutorials through accredited institutions, organizing contact classes, conducting webex classes, offering e-learning through portal, organizing campus training etc.

The state of the art Leadership Centre located in the Institute's Corporate Office complex has well designed classrooms, breakaway rooms, seminar hall and a library. The ambience is conducive for effective learning.

About the Course:

The Indian Banking sector is in a transition phase. Growing competition among banks and financial intermediaries, both national and international, has heralded rapid and unforeseen changes in the financial services environment. The last year has seen emergence of more Universal Banks, Payment Banks and Small Banks

Banks have to change fast to adapt to the new realities. To facilitate this transformation, empowerment of the middle and senior management with necessary skill-sets is essential.

The Advanced Management Programme (AMP) aims at equipping middle and senior management level officials with appropriate management skills needed to succeed in the emerging competitive global market place and changing paradigm of Banking.



Programme Highlights:

- A 30-hour Management Development Programme (MDP) conducted by Indian Institute of Management (IIM), Calcutta at their campus. Prof. Rajiv Kumar and Prof. Partha Ray will be the Programme Directors for the MDP.
- A comprehensive Management Course of about 7 months at IIBF, Mumbai, in the areas of banking and finance with a focus on, resource mobilization, information technology, international banking, credit management and monitoring, treasury management, business analytics, integrated risk management, etc.
- Sessions by Industry experts and academicians.
- Case study based approach to learning.



AMP at Leadership Centre in Mumbai:

AMP at the Leadership Centre was started in January, 2013.

Three AMPs in the IIBF campus were completed with total 61 successful participants from several banks/ Institutions.

The Fourth AMP commenced in July 2015. With 26 participants from 16 banks/Institutions, it is currently in the final Trimester and is expected to complete by June 2016.

Fifth AMP at Leadership Centre, Mumbai

This announcement is for the fifth AMP scheduled at the Leadership Centre. Last date for receipt of applications is 9th July, 2016 and **the course will commence on 24th July 2016**. The course calendar has been revised keeping in view the feedback and the contemporary needs of the industry.

The Programme has been made more comprehensive and strategic, keeping in view emerging ideas and trends in Banking, and is expected to be completed in March 2017.

The programme is well accepted in the Indian Banking Industry and the participants are from a wide spectrum of Banks and FIs in the country.

Participants from Banks and Financial Institutions:

In the past, AMP Programmes have been attended by participants from Andhra Bank, Bank of Baroda, Bank of India, Canara Bank, Central Bank Of India, Dena Bank, Indian Bank, Indian Overseas Bank, Oriental Bank of Commerce, Punjab National Bank, Syndicate Bank, State Bank of India, State Bank of Mysore, South Indian Bank, Union Bank of India, IDBI Bank Ltd., Axis Bank, ICICI Bank Ltd., Barclays Bank, BNP Paribas, Citibank, JP Morgan Chase Bank, DBS Bank Ltd, NABARD, Reserve Bank of India, Abhyudaya Co-op Bank, Ambarnath Jaihind Co-op.Bank, TJSB Bank, Saraswat Co-op Bank, CCIL, NPCI and PNB Housing Finance Ltd.

Fees:

Course Fee	₹ 75,000/-	+ ST ₹ 11,250/-	Total ₹ 86,250/-
Air Travel to Kolkata & back plus other travel & Incidental Expenses	₹ 15,000/-	--	₹15,000/-
Total	₹ 90,000/-	₹ 11,250/-	₹ 101,250/-

The fees include all costs relating to boarding, lodging, air travel to Kolkata, including travel from Kolkata airport to IIM Calcutta and back, instructions and material (including case studies) for the MDP to be conducted by IIM Calcutta.

The fees also includes Course material to be provided by IIBF.



Objectives:

The Participants will be able to:

- Enhance their managerial competence
- Develop global strategic perspectives on banking & finance
- Inculcate advanced skills for handling emerging challenges
- Develop managerial and team building attributes

Specific Thrust / Coverage:

- Business Strategy and Change Management
- Framework of the national and international banking / finance industry and competitive analysis
- Risk management tools / skills
- Business Analytics
- Customer Relationship Management
- Corporate governance, Compliance and related issues in global banking arena
- Creative and lateral thinking to develop innovative financial products / services
- Communication, presentation and marketing skills

Unique Features:

- On-site 30 hours Management Development Programme at IIM, Calcutta
- Contemporary syllabus and holistic coverage of all important aspects of Banking & Finance segment
- Availability of excellent campus at the Leadership Centre, IIBF with complete facilities such as Computer Lab, library equipped with leading Financial Journals, Wi-Fi environment, etc.
- Opportunity to interact with top management of banking industry and academia from IIM, Calcutta



Benefits:

This being a non-residential week-end programme, it allows the candidate to pursue a management course without interfering with the work schedule or without the need for taking a sabbatical. It encourages cross-culture learning and helps the participants to keep pace with the changes. This, being a campus based education course, is an excellent opportunity for continuous professional development which will be helpful in enhancing career growth.

The Course will be ideal for:

- Officers who possess a graduate or higher qualifications, working in banks with around 10 years of work experience. IIBF will give preference to those who are in middle management cadre of banks.
- Executives from middle and senior management cadre in financial sector and NBFCs with around 10 years of work experience.

Pedagogy:

- classroom lectures
- case method of learning
- simulation of business operations
- group/individual presentations
- assignments/project work
- interactive sessions with the industry players / regulatory authorities



Faculty Support:

- Expert faculties
- Experts / Practitioners from the Banking and Finance fields
- Academicians from leading B-Schools

Selection Procedure:

- Sponsorship / Nomination / Recommendation by bank / organization is desirable.
- In case candidates are not sponsored by bank / organization, they may have to undergo an interface with Director - Training, IIBF before their nomination is confirmed.

Programme Duration:

- Being a week end programme the completion of the course will take about 7 months
- Classes will be held on Sundays / Bank holidays (10.00 am to 5.00 pm)

Certification:

- On successful completion of Management Development Programme, IIM Calcutta will award a 'Certificate of Participation' to participants.
- After completion of AMP course requirements, candidates will be awarded a 'Certificate in Advanced Management in Banking & Finance'.



COURSES

SEMESTER – I

1. Management Development Programme comprising of -

- Principles & Practices of Management,
- Macro-Economics,
- Organisational Development & Organisational Behavior,
- Strategic and Change Management, and,
- Integrated Marketing Management in Banks

2. Banking Resources and Products

3. Impacts of Business Laws and Regulations on Banking

4. Information Technology in Banking

5. Data Management and MIS in Banks

6. Business Analytics and Quantitative Techniques for Managers

7. Credit Management and Financial Analysis

8. Credit Monitoring and Recovery Management

9. Leadership in Banking

SEMESTER – II

10. International Banking and Foreign Exchange Market

11. Treasury Management

12. Corporate Banking, Financial Advisory and Merchant Banking Services

13. Investment Banking, Valuations for Mergers & Acquisitions, Valuation of firms & Venture Capital

14. Investment Analysis and Derivatives

15. Integrated Risk Management in Banks

16. Business Ethics and Corporate Governance



SEMESTER-WISE SESSION PLAN

SEMESTER – I

Sr No	CONTENTS
A	Principles and Practices of Management
1	Introduction to principles of management, Banking organizations -characteristics
2	Business models, vision, mission, strategy
B	Macro-Economics for Banking
1	Introduction to principles of Macroeconomics, fundamentals, macroeconomic aggregates, policy frame work
2	Keynes model, Tobins Q model, financial repression, hypothesis of Mackinnon Shaw
3	Monetary policies, impact, signals, monetary tools
4	Fiscal policy, importance, impact, approaches, Trade policies and approaches
C	Organisational Development and Organisational Behaviour
1	Individual behaviour, individual personality traits, perceptions, attitudes
2	Motivation, group behaviour, team building
3	Managing work place communication, organizational roles
4	Conflict resolution, conflict management
5	Negotiation techniques
D	Strategic Management and Change Management
1	Concepts, strategic imperatives, core competencies
2	Change management concept, managing change, change process, change priorities, unfreezing, changing, refreezing, skills, strategies



E	Integrated Marketing Management in Banks
1	Environment scanning - Market segmentation and Targetting - Marketing mix, competition, industry structure, value chain, consumer behaviour
2	Positioning, product strategies, process strategies, distribution strategies, services designing and positioning, service management, feedback and gap analysis
3	Branding in Banking and use of social media for marketing, Corporate Social Responsibility for Brand building
4	Customer relationship management - Customer acquisition strategies - Customer retention strategies
Total 30 hours *	

* The contents of the above Module of 30 hours are indicative and will be finalised by IIM, Calcutta

2. Banking Resources and Products

Sr No	CONTENTS	HOURS
1	Introduction to sources of funds, Types of deposit products, Certificate of Deposits	3
2	Money market instruments - short term / long term sources	1
3	Long term sources, Tier-I and Tier-II instruments, Debt Capital	2
4	Asset products, Comparison with other investment products, Banking services	3
5	Product development techniques, Impact on ALM, wealth management products, Third Party Products	3
6	Banking Products & Services for Financial Inclusion	3
7	Evaluation	1
Total		16



3. Impacts of Business Laws/Regulations on Banking

Sr No	CONTENTS	HOURS
1	Important provisions of Banking Regulation Act, RBI Act	1
2	Negotiable Instruments Act, Law of limitation, transfer of property act	2
3	Companies Act, Partnership Act, Agency, Sale of goods	2
4	Indian Contract Act, Guarantee, Indemnity, Bailment, Pledge, Bankers Books Evidence Act	2
5	IT Act, Consumer Protection Act, Ombudsmen scheme, Taxation	2
6	Regulations and rules, Compliance, KYC /AML / CFT norms, FIU, AML returns	2
7	Balance sheet, disclosures, accounting standards and compliances	1
8	Evaluation	1
	Total	13

4. Information Technology in Banking

Sr No	CONTENTS	HOURS
1	An over view of IT Growth in Banking industry - IT policy in Banking	1
2	Banking software, application software, core banking solutions	1
3	Alternate delivery channels and IT applications, ATMs White label ATMs-Cash Points	1
4	Remittances and IT - NEFT - RTGS - IMPS - technology understanding. Payment Banks	2
5	Security policy and compliance - Information Audit - Data Centre Management and Business continuity plans	1
6	Cash Management and IT applications. Cloud Computing.	1
7	IT in e- business ITC and financial Inclusion MS applications, use of excel in financial analysis Frauds and IT. Cybercrimes and Banking, Phishing and Social Engineering, Role of Staff awareness on Cyber Security	2
8	Evaluation	1
	Total	10



5. Data Management and MIS in Banks

Sr No	CONTENTS	HOURS
1	MIS concepts, role, process management, decision making concepts, models	2
2	MIS and informed decision making, MIS applications	1
3	Data mining - meaning, techniques, process	1
4	Data warehousing, collection of data, sterilization of data, data administration, - fundamentals, control, usage, validation, data protection, continuity plans	2
5	Web management, Web enabled MIS, default probability modelling	2
6	Relevance of reporting and returns in banking	1
7	Evaluation	1
	Total	10

6. Business Analytics and Quantitative Techniques for Bankers

Sr No	CONTENTS	HOURS
1	Need for Business Analytics in today's environment - Segmentation, Association, Business Rules	2
2	Overall understanding of typical business analytics model used in Banking - Risk model, Acquisition model	2
3	Retail Credit Analytics, Commercial Credit Analytics, Liability Products - Use of Analytics, Future Road Map of Business Analytics	2
4	Quantitative techniques for Managers Basic mathematics for managers - Statistical applications in business development	2
5	Probability and probability distributions, sampling and sampling distributions, business forecasting techniques, correlation, regression, time series analysis	4
6	Evaluation	1
	Total	13



7. Credit Management, Financial Statement Analysis, Working Capital Assessment and Project Appraisal

Sr No	CONTENTS	HOURS
1	Introduction to Management of Credit portfolio - Credit policy of commercial banks	1
2	Credit rating, pricing, - External Rating	2
3	Financial appraisal, balance sheet and Profit and Loss statement analysis - ratio analysis -break even analysis	3
4	Working capital assessment - different methods of working capital assessment - operating cycle method, Turn over method, cash budget method, CMA Data Analysis	3
5	Project appraisal, planning capital investments, capital budgeting, feasibility study, market, technical and financial analysis, Cost of project, funding, over runs, gearing, projected cash flow, projected balance sheet, NPV, IRR, payback period, sensitivity analysis, decision tree	3
6	TEV Study, Funds flow and Cash flow analysis	3
7	Evaluation	1
	Total	16

8. Credit Monitoring and Recovery Management

Sr No	CONTENTS	HOURS
1	Credit monitoring - credit review, follow up, credit defaults, causes, effect, credit cost), provisioning, restructuring,	3
2	Recovery management, NPA management policy	3
3	Stressed Assets Management and Corporate Debt Restructuring, Strategic Debt Restructuring	3
4	Legal recourse, SARFAESI Act, DRT, OTS, sale to ARCs, securitization	3
5	Evaluation	1
	Total	13



9. Leadership in Banking

Sr No	CONTENTS	HOURS
1	Leadership models and Types-Issues and effectiveness, Mentoring in Banks	3
2	Leadership Pipeline Management	1
3	Talent Management in Banks	2
4	Balance sheet Management and Managing profitability	3
5	Evaluation	1
	Total	10



SEMESTER-WISE SESSION PLAN

SEMESTER – II

10. International Banking and Foreign Exchange Markets

Sr No	CONTENTS	HOURS
1	International Banking Strategies, host country regulations, business plan formulations	3
2	International treasury and funds management, pricing of asset products and liability products, domestic funding through international markets, investments portfolio, exotic products	3
3	Trade Finance and Trade Advisory Services, Foreign Currency Loans (Export, FCNRB, ECB), Correspondent Banking Services	3
4	Foreign Exchange Mechanism, Rates, Quotations, Spot / Forward, Hedging Products and Derivatives	3
5	Evaluation	1
	Total	13

11. Treasury Management

Sr No	CONTENTS	HOURS
1	Objectives of Treasury, Structures & Organisation, Functions of a Treasurer, Role & responsibility of a Treasurer, Cost Centre, Profit Centre, Integration, Internal Control Guidelines, Planning & Control	3
2	Asset Liability Management, Liquidity Coverage Ratio, Compliance and impact of CRR and SLR, RTGS and CCIL settlements	3
3	G-Secs, RBI Auctioning, Bond dynamics, Investment and Valuation guidelines	3
4	Various Types of Risks in Treasury Operations, Risk Management Tools	3
5	Evaluation	1
	Total	13

12. Corporate Banking, Financial Advisory & Merchant Banking Services

Sr No	CONTENTS	HOURS
1	Corporate Banking Products, Cash Management Services & other Corporate Services Products	2
2	Channel Finance, Relationship Management	1
3	Syndication of Loans, Foreign Currency Loans	2
4	Export Credit Products, Offshore Banking Products for Corporates	1
5	Financial Advisory Services, Transaction Advisory Services, Investment Banking & Merchant Banking services, Supply chain financial advisory services and Forex Management Advisory Services	3
6	Evaluation	1
	Total	10

13. Investment Banking, Valuations for Mergers & Acquisitions, Valuation of firms & Venture Capital

Sr No	CONTENTS	HOURS
1	Investment Banking, functions, Importance, Broad understanding of working of Investment Banks including Regulatory Compliances	1
2	Mergers and Acquisitions, Objectives, Regulation types	1
3	Classification of Mergers - Horizontal, Vertical, Conglomerate, Reverse Mergers, Acquisitions, Characteristics	2
4	Accounting Treatments, Tax treatments, Valuations	2
5	DCF, Equity Valuation, Firm Valuation, Stable growth valuation, Technical Valuation, Growth patterns	2
6	Building blocks of valuation, EPS, ROE, Leverage factors, Stable Period Payout, Dividend discount model,	2
7	Indian Law and Practices in Valuation, Venture Capital, Characteristics, Angel investors, fixed Lifetime funds, Private Equity, Indian market practices	2
8	Evaluation	1
	Total	13



14. Investment Analysis and Derivatives

Sr No	CONTENTS	HOURS
1	Portfolio Return and Risk Measurement, Modern Portfolio Theory, Markowitz Optimization Model, Portfolio Selection Model,.	3
2	Construction of Efficient Portfolio, Capital Asset Pricing Model, Efficient Market Hypothesis, Random Walk Theory	3
3	Behavioural Finance, Growth Investing, Value Investing and Focus Investing, Portfolio Performance Evaluation	3
4	Fundamental Analysis, Economic Forecast, Fair Value Computation, Technical Analysis, Fibonacci Analysis, Chart Patterns	3
5	Financial Derivatives - Nature, types and fundamentals, Risk Management and Hedging Strategies Swaps and Swaptions, Option Strategies and Valuation parameters	3
6	Evaluation	1
	Total	16

15. Business Ethics and Corporate Governance

Sr No	CONTENTS	HOURS
1	Introduction to Ethics, Relevance in business, Ethics and Corporate longevity, Ethics and Corporate Image	1
2	Ethical index, ethical leadership, corporate governance – meaning, importance and regulatory guidelines	1
3	Corporate Governance Framework, Supervisory, regulatory and monitoring process	1
4	Compliance function in a Bank scope and role	2
5	Stakeholders, rights, responsibilities, Functioning and responsibilities of Board, Board Committees	1
6	Audit Committee of Board, Functions and Responsibilities, Disclosures, transparencies and implications	2
7	SEBI guidelines on Corporate Governance	2
8	Corporate governance in the banking industry and Indian Scenario	2
9	Evaluation	1
	Total	13



16. Integrated Risk Management in Banks

Sr No	CONTENTS	HOURS
1	Definition of Risk, Risk Process, Risk Organisation and Management	1
2	Operational Risks and its Management	2
3	Credit Risk Management and related Basle III Guidelines	3
4	Basel Norms on Capital Adequacy, Advanced Approaches for capital computation, Liquidity ratios, Leverage ratios	3
5	Market Risk Concept and Measurement, VAR, Currency Risk and Asset Liability Management	3
6	Risk mitigating and hedging instruments and mechanism, Convergence of Risks	3
7	Monitoring Risk based Audit, Risk mitigations	3
8	Evaluation	1
	Total	19



Recommended Reading: The Library at the Leadership Development Centre in Mumbai has good collection of Books which cover the programme curricula.

The focus is more on practical application of the theory in the work place. The speakers, who are subject experts drawn from the industry and academia from business schools, will recommend the reading for the topics covered.

Total Course Duration: 240 hours

Evaluation Process:

1. 75 % attendance is mandatory for candidates.
2. For each (subject) course, 80 marks will be allotted. Break up of 80 marks will be as follows:

Attendance and class room performance	Assignments	Written Test
20 marks	30 marks	30 marks

3. Minimum pass marks will be 50 % for each (subject) course.
4. Successful participation at Management Development Programme at IIM Calcutta, followed by an Evaluation.
5. Candidates will be required to make two Individual and Group Presentations during each Semester, ie., total 4 Presentations. For each Presentation, 50 marks will be assigned.
6. Project assignments will be on subjects identified by the sponsoring bank / organization. In case, the sponsoring bank / organisation does not allot any specific subject, IIBF will identify the subject. 100 marks will be assigned to the project work. Minimum pass marks will be 50%. The project will be evaluated by experts identified by IIBF. The project findings will be the intellectual property of IIBF. In case sponsoring bank identifies the project, it will be the intellectual property of IIBF / sponsoring bank jointly.



Fees:

Option 1

₹ 101,250/- in one lump sum.

Course Fee	₹ 75,000/-	+ ST ₹11,250/-	Total ₹ 86,250/-
Travel related Expenses	₹ 15,000/-	—	₹ 15,000/-
Total	₹ 90,000/-	₹11,250/-	₹ 101,250/-

Option 2 – in three instalments

1st Instalment of ₹ 66,750/- at the time of joining the Programme

	₹ 45,000/-	+ ST ₹ 6,750/-	Total ₹ 51,750/-
	₹ 15,000/-	—	₹15,000/-
Total	₹ 60,000/-	₹ 6,750/-	₹ 66,750/-

2nd Instalment of ₹ 17,250/- by 31/08/2016

	₹15,000/-	+ ST ₹ 2,250/-	Total ₹ 17,250/-
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3rd Instalment of Rs. 17,250/- by 31/10/2016

	₹ 15,000/-	+ ST ₹ 2,250/-	Total Rs. 17,250/-
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Remittance of Fees:

The fees may be remitted to the credit of Institute's account with Bank of Baroda, details of which are given below:

- Name of the Bank branch: Bank of Baroda, Kurla (West)
- Account No.: 19750200000806 IFSC code: BARB0KURLAX (fifth character is zero)
- (PAN No: AAATT3309D and Service Tax No: AAATT3309DSD002)
(In case of TDS deduction, TDS certificate to be sent to the Institute)

FACULTY PROFILE



Dr. Jibendu N. Misra
Chief Executive Officer

Dr. Misra is CEO of IIBF since 15th December, 2014. A Ph.D. in Physics, Dr. Misra joined State Bank of India as Probationary Officer in 1979 and held various key assignments across circles, including an overseas assignment in London.

Dr. Misra has held key positions as General Manager, Patna Circle; General Manager, Rural Business (Outreach), Corporate Centre, Mumbai and Chief General Manager of Mumbai Circle. He was elevated to the post of Dy. Managing Director on 31.07.2013 and was in charge of Corporate Development and Human Resources Department of the Bank.



Dr. T C G Namboodiri
Director (Training)

Dr. Namboodiri is a Ph.D. in banking and a post graduate in economics with CAIIB. He has more than 33 years of experience in banking. He was Chief Manager and a Member of Faculty at Union Bank of India Staff College, Bangalore. He later worked as Asst. General Manager in Lakshmi Vilas Bank Ltd; at Head Office Karur, in the Credit Department. He has written several articles in Banking and Management. He has authored two Books “Credit Appraisal” and “Credit Monitoring” which are well received among the bankers. His areas of interest are training, corporate credit, corporate governance and business ethics.



S. Muralidaran
Director (Academics)

Mr. Muralidaran's academic qualifications are B.Sc.(Hons) from the University of Mumbai, Master in Financial Management from Jamnalal Bajaj Institute of Management Studies, Mumbai with CAIIB, Diploma in Treasury, Investments & Risk Management from IIBF. He has earlier worked in Bank of Baroda, Indian Bank, NABARD and ICFAI. His areas of interests are Accounting and Finance, Treasury and Risk Management and Investment Management.

FACULTY PROFILE



Sugata K. Datta

Joint Director (Faculty)

Mr. Datta is the Course Co-ordinator of the AMP Programme. He is an M.Sc. from Mumbai University with MBA from Jamnalal Bajaj Institute. He is also a CAIIB. His banking experience extends over 36 years in India and overseas and he retired in Nov 2013 from Bank of India as its Chief General Manager. During his career in the Bank, Mr. Datta handled a wide range of banking activities and his forte is in Foreign Exchange and International Banking, which he handled for over 23 years. His important assignments included stints in New York and Paris (as Branch Head) and over 3 years as General Manager, International Division, overseeing the entire International and foreign exchange operations of the Bank. He has travelled overseas extensively and recently conducted a Workshop for Taiwanese Bankers in Taipei (Taiwan).



Suneel V. Joshi

Joint Director (Faculty)

Mr. Joshi, B. Com CAIIB, is a former Deputy General Manager of Bank of India. He is associated with IIBF since April, 2013. He has 40 years of Banking Experience and has worked in different capacities viz. Zonal Manager of two Zones, including one of the largest Zones of Bank of India viz., Mumbai North Zone. He was head of the Fraud Risk Management Department of Bank of India. Mr. Joshi had experience in training stream for three years as Head of Regional Training Centre. He had experience as Branch head for 14 Years, i.e. from Small Size Branch in Rural centre to Exceptionally Large Branch at Mumbai, a Metro Centre. His areas of specialization are Large Credit, Balance Sheet analysis and Fraud Risk Management. He is also associated with Leadership Development Programs conducted by IIBF for various Banks.



Bidyut K. De

Joint Director (Faculty)

Mr. De is a Post Graduate in Management from Kolkata University with specialization in finance and CAIIB. He is a Certified Associate of Insurance Institute of India and AMFI certified Mutual Fund advisor. He has worked nearly four decades with Central Bank of India. He retired as Dy. General Manager in March 2014 and joined IIBF in July 2014. His work experience includes Branch Head, Regional Head of two Regions. He was involved in setting up of Bank's New Business Initiatives Department at Corporate Office and headed the department for three years. His core competency in Banking is in Credit and NPA Management. He served as Faculty Member for five years in Central Bank's Training College in Kolkata. He was visiting faculty for four years in Sterling Institute of Management Studies, Navi Mumbai, in the subjects of Financial Management of MMS course of Mumbai University.

FACULTY PROFILE



S. Prabhakara

Joint Director (Training)

Mr. Prabhakara has experience of over 26 years in banking & micro finance industry. He is an M. Sc in Agricultural Economics from University of Agricultural Sciences, Dharwad and has done MBA with specialization in Finance & Human Resource Management area from XLRI, Jamshedpur. He is also a graduate in Law. His areas of interests are Financial Inclusion, Micro Finance and Rural Banking.



Priti S. Aggarwal

Deputy Director (Academics)

Ms. Aggarwal is a post graduate in commerce from the University of Mumbai and CS (Executive) from ICSI, M.S.(Finance) and CFA from ICFAI, MBA (Banking & Finance) from IGNOU. She has also completed Diploma in International Banking & Finance, Diploma in Treasury, Investment and Risk Management and CAIIB from IIBF. She has completed her UGC (NET) and specialized courses from NISM, IRDA. She has experience of more than 12 years in Banking, Insurance, financial services and treasury functions. She started her career in a Co-operative Bank and has also worked in Indusind Bank Limited. She has more than 6 years of teaching experience in different colleges and Institutes. She has authored four books viz., Risk Management, Foreign Exchange Management, Mutual Fund Management and Portfolio Management in addition to co-authoring a book on 'Financial Accounting'. Her areas of interest are Accounts, Investments, Portfolio Management, Risk Management and Financial Innovations.

IIBF COURSES

A. Flagship Courses

- ☛ JAIIB
- ☛ CAIIB
- ☛ Diploma in Banking & Finance

B. Specialised Diploma Courses

- ☛ Diploma in Treasury, Investment and Risk Management
- ☛ Diploma in Banking Technology
- ☛ Diploma in International Banking and Finance
- ☛ Advance Diploma in Urban Co-operative Banking
- ☛ Diploma in Commodity Derivatives for Bankers
- ☛ Advanced Wealth Management Course
- ☛ Diploma in Home Loan Advising

C. Certificate Courses

- ☛ Certificate in Trade Finance
- ☛ Certified Information System Banker
- ☛ Certificate in Anti-Money Laundering / Know Your Customer
- ☛ Certificate in Quantitative Methods for Bankers
- ☛ Certificate in Credit Cards for Bankers
- ☛ Certificate Examination in Banking Oriented Paper in Hindi
- ☛ Certificate Examination in SME Finance for Bankers
- ☛ Certificate Examination in Customer Service & Banking Codes and Standards
- ☛ Certificate Examination in CAIIB - Elective Subjects
- ☛ Certificate Examinations in Basics of Banking / Credit Cards / Functions of Banks for employees of IT Companies
- ☛ Certificate Course for Business Correspondents / Business Facilitators
- ☛ Certificate Examination for Debt Recovery Agents
- ☛ Certificate Examination in IT Security
- ☛ Certificate Examination in Rural Banking Operations for RRB Staff
- ☛ Certificate Examination in Prevention of Cyber Crimes and Fraud Management
- ☛ Certificate Examination in Foreign Exchange Facilities for Individuals
- ☛ Certificate Examination in Microfinance
- ☛ Certificate in Foreign Exchange
- ☛ Certificate in Digital Banking

D. Specialised Certificate Courses

- ☛ Certified Bank Trainer
- ☛ Certified Banking Compliance Professional
- ☛ Certified Treasury Dealer Course
- ☛ Certified Credit Officer Course

E. Management Courses

- ☛ Advanced Management Programme in Banking & Finance
- ☛ Project Finance Management blended Course with IFMR, Chennai
- ☛ CAIIB linked MBA with IGNOU.

(For further details, please visit www.iibf.org.in)

INFRASTRUCTURE FACILITIES AT IIBF



CLASSROOMS :

The Institute has two modern class rooms with a seating capacity of 36 students, with all infrastructure facilities viz., projector, screen, AV system, Wi-Fi connection, etc.

AUDITORIUM :

State of the art Seminar Hall available with a seating capacity for 130 participants with all required infrastructure facilities like projector, screen, LCD TVs, AV system, etc.



LIBRARY:

Library and reading room facilities are available.

Latest books and periodicals on banking, finance, management and other allied subjects are available for reading and circulation.

Third AMP Batch at Leadership Centre



Successful participants with (sitting L-R) Shri S. V. Joshi, Course Coordinator, AMP; Shri A.P. Hota, MD, NPCI; Shri K.K.Vohra, ED, RBI; Shri Ashwani Kumar, CMD, Dena Bank and President IIBF; Shri R Gandhi, Dy Governor, RBI; Dr. J. N. Misra, CEO, IIBF; Shri M.V. Tanksale, CE, IBA; and Dr. T. C. G. Namboodiri, Dir (Training), IIBF

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